# **Q3** FY25 Performance



Broad-based revenue growth across geographic markets, industry groups and types of work with strong margin expansion and EPS growth

**Total Revenues** 

Increase of 7% in local currency and 8% in USD

### Geographic Markets \*\*

(Revenues and Growth in Local Currency)

\$9.0B Americas \$6.2B Asia Pacific

### Industry Groups (Revenues and Growth in Local Currency)

Communications, Media & Technology

Financial Services

Health & Public Service

Products

Resources

5% \$2.9B 113% \$3.3B 17% \$3.8B

### **Earnings per Share**

12% increase on an adjusted basis\*

\*After adjusting Q3 FY24 GAAP EPS of \$3.04 to exclude business optimization costs of \$0.08 per share. On a GAAP basis Q3 FY25 EPS increased

### Type of Work

(Revenues and Growth in Local Currency)

Consulting

\$9.0B

**Managed Services** 

### **Highlights of Strategic Priorities**

(Revenue Growth in Local Currency (includes overlap))

Cloud	strong d <mark>ouble-digit growth</mark>
Industry X	high si <mark>ngle-digit growth</mark>
Security	strong double-digit growth
Song	mid single-digit growth

### **Operating Margin**

40 bps increase on an adjusted basis\*

\*After adjusting Q3 FY24 GAAP operating margin of 16.0% to exclude business optimization costs of 40 bps. On a GAAP basis, Q3 FY25 operating margin increased 80 bps.

# **Returning Cash to Shareholders**

Free Cash Flow

Share Repurchases

Dividends Paid

Quarterly cash dividend declared in June 2025

#### **Per share**

Increase of \$0.19 per share or 15% over the quarterly dividend rate in fiscal year 2024

**New Bookings** 

\$19.7в

Book-to-bill of 1.1

7% decrease in local currency and 6% in USD

**Reporting Experience** 

To learn more about how we create value please visit the Accenture 360° Value

<sup>\*\*</sup>During the first quarter of fiscal 2025, our Latin America market unit moved from Growth Markets to North America. With this change, North America became the Americas market and Growth Markets became the Asia Pacific market.

# Q3 YTD FY25 Performance



Strong revenue, EPS growth and free cash flow with continued market share gains

**Total Revenues** 

Increase of 8% in local currency and 7% in USD

### Geographic Markets \*\*

(Revenues and Growth in Local Currency)

### Industry Groups (Revenues and Growth in Local Currency)

Communications, Media & Technology

Financial Services

Health & Public Service

**Products** 

Resources

### **Earnings per Share**

8% increase on an adjusted basis\*

\*After adjusting Q3 YTD FY24 GAAP EPS of \$8.77 to exclude business optimization costs of \$0.39 per share. On a GAAP basis Q3 YTD FY25 EPS increased 13%.

### Type of Work

(Revenues and Growth in Local Currency)

Consulting

\$26.3B

**Managed Services** 

\$25.7B

### **Highlights of Strategic Priorities**

(Revenue Growth in Local Currency (includes overlap))

Cloud	strong double-digit growth
Industry X	double-digit growth
Security	very strong double-digit growth
Song	high single-digit growth

# **Operating Margin**

10 bps increase on an adjusted basis\*

\*After adjusting Q3 YTD FY24 GAAP operating margin of 14.9% to exclude business optimization costs of 70 bps. On a GAAP basis, Q3 YTD FY25 operating margin increased 80 bps.

# **Returning Cash to Shareholders**

Free Cash Flow

Share Repurchases

Dividends Paid

Cash Dividends

Increase of 15% over the quarterly dividend rate in fiscal year 2024

**New Bookings** 

Book-to-bill of 1.1

2% decrease in local currency and 3% in USD

To learn more about how we create value please visit the Accenture 360° Value **Reporting Experience** 

Market share gains reflect Accenture's growth against a basket of its publicly traded global competitors. Accenture discloses information about its Strategic Priorities to provide additional insights into the company's business. Revenues for Strategic Priorities are approximate and may be modified to reflect periodic changes in definitions. Revenues for Strategic Priorities overlap so revenues for the same client arrangement may be included in multiple Strategic Priorities. For full financial data, non-GAAP financial disclosure and cautionary language regarding forwardlooking statements, please refer to Accenture's fiscal year 2025 third quarter news release on June 20, 2025, which accompanies this presentation and is available at investor.accenture.com.

<sup>\*\*</sup>During the first quarter of fiscal 2025, our Latin America market unit moved from Growth Markets to North America. With this change, North America became the Americas market and Growth Markets became the Asia Pacific market.