

Q3 FY23 Performance

Solid revenue growth with continued margin expansion and very strong EPS and free cash flow*



Total Revenues

\$16.6B

Increase of **5%** in local currency and 3% in USD

Geographic Markets (Revenues and Growth in Local Currency)

↑ 2%

\$7.7B
North America

↑ 7%

\$5.6B
Europe

↑ 9%

\$3.2B
Growth Markets

Industry Groups (Revenues and Growth in Local Currency)

Communications,
Media & Technology

↓ 8%
\$2.9B

Financial
Services

↑ 5%
\$3.1B

Health &
Public Service

↑ 14%
\$3.3B

Products

↑ 6%
\$5.0B

Resources

↑ 12%
\$2.3B

EPS (Adjusted)

\$3.19

↑ 14% increase*

*After adjusting Q3 FY23 GAAP EPS of \$3.15 to exclude the impact of business optimization costs of \$0.42 per share and an investment gain of \$0.38 per share. On a GAAP basis, Q3 FY23 EPS increased 13%.

Operating Margin (Adjusted)

16.3%

↑ 20 bps increase*

*After adjusting Q3 FY23 GAAP operating margin of 14.2% to exclude business optimization costs of 210 bps. On a GAAP basis, Q3 FY23 operating margin decreased 190 bps.

Returning Cash To Shareholders

Free Cash Flow

\$3.1B

Share Repurchases

\$789M

Quarterly cash
dividend declared
in May 2023

\$1.12
Per Share

Dividends Paid

\$708M

Increase of **\$0.15 per share or 15%** over the quarterly dividend rate in fiscal year 2022

Services

Revenue Growth in Local Currency

**Strategy &
Consulting**

high single-digit
decline

Technology

high single-digit
growth

Operations

double-digit
growth

Highlights of Strategic Priorities

Revenue Growth in Local Currency
(Includes overlap)

Cloud

very strong double-
digit growth

Song

strong double-digit
growth

Industry X

strong double-digit
growth

Security

very strong double-
digit growth

New Bookings

\$17.2B

Book-to-bill 1.0

4% increase in local currency
2% increase in USD

To learn more about how we create value for all the stakeholders we serve, please visit the Accenture 360° Value Reporting Experience (www.accenture.com/reportingexperience).

Accenture discloses information about its Services and Strategic Priorities to provide additional insights into the company's business. Revenues for Services and Strategic Priorities are approximate and may be modified to reflect periodic changes in definitions. Judgment is required to allocate revenues for client arrangements with multiple offerings into individual Services. Revenues for Strategic Priorities overlap so revenues for the same client arrangement may be included in multiple Strategic Priorities. For full financial data, non-GAAP financial disclosure and cautionary language regarding forward-looking statements, please refer to Accenture's fiscal year 2023 third quarter news release on June 22, 2023, which accompanies this presentation and is available at investor.accenture.com.

Q3 YTD FY23 Performance

Strong revenue growth with margin expansion, double-digit EPS growth and strong free cash flow*



Total Revenues

\$48.1B

Increase of 10% in local currency and 4% in USD

Geographic Markets (Revenues and Growth in Local Currency)

↑ 6%

\$22.7B
North America

↑ 12%

\$16.0B
Europe

↑ 14%

\$9.4B
Growth Markets

Industry Groups (Revenues and Growth in Local Currency)

Communications, Media & Technology

↑ 1%

\$8.7B

Financial Services

↑ 9%

\$9.1B

Health & Public Service

↑ 15%

\$9.3B

Products

↑ 10%

\$14.4B

Resources

↑ 16%

\$6.6B

EPS (Adjusted)

\$8.96

↑ 10% increase*

*After adjusting Q3 YTD FY23 GAAP EPS of \$8.62 to exclude the impact of business optimization costs of \$0.72 per share and an investment gain of \$0.38 per share. On a GAAP basis, Q3 YTD FY23 EPS increased 6%.

Operating Margin (Adjusted)

15.6%

↑ 20 bps increase*

*After adjusting Q3 YTD GAAP operating margin of 14.3% to exclude business optimization costs of 130 bps. On a GAAP basis, Q3 YTD FY23 operating margin decreased 110 bps.

Returning Cash To Shareholders

Free Cash Flow

\$5.8B

Share Repurchases

\$3.3B

Dividends Paid

\$2.1B

Cash dividends

\$3.36

Per Share

Increase of 15% over the dividend rate in fiscal year 2022

Services

Revenue Growth in Local Currency

Strategy & Consulting

low single-digit decline

Technology

double-digit growth

Operations

double-digit growth

Highlights of Strategic Priorities

Revenue Growth in Local Currency (Includes overlap)

Cloud

very strong double-digit growth

Song

double-digit growth

Industry X

very strong double-digit growth

Security

very strong double-digit growth

New Bookings

\$55.6B

Book-to-bill 1.2

10% increase in local currency

4% increase in USD