

Very strong results with continued broad-based demand reflecting the relevance of our services

TOTAL REVENUES

\$16.2B

⬆️ increase of 27%
in local currency
and 22% in USD

GEOGRAPHIC MARKETS Revenues and Growth in Local Currency



North America



Europe



Growth Markets

INDUSTRY GROUPS

Revenues and Growth in Local Currency

Communications,
Media & Technology



Financial Services



Health &
Public Service



Products



Resources



EPS

\$2.79

⬆️ 16% increase

Including a \$0.15 or 6% negative impact
related to the disposition of Russia business

RETURNING CASH TO SHAREHOLDERS

Free
cash flow

\$2.9B

Share
repurchases

\$972M

Dividends paid

\$614M

Quarterly cash
dividend declared
in June 2022

\$0.97 per share

Increase of \$0.09 per share
or 10% over the quarterly
dividend rate in FY21

OPERATING MARGIN

16.1 %

⬆️ 10 bps increase

SERVICES

Revenue Growth in Local Currency

Strategy &
Consulting

very strong
double-digit growth

Technology

very strong
double-digit growth

Operations

strong double-digit growth

HIGHLIGHTS OF STRATEGIC PRIORITIES

Revenue Growth in Local Currency
(includes overlap)

Cloud

very strong
double-digit growth

Song*

strong double-
digit growth

*formerly Interactive

Industry X

very strong
double-digit growth

Security

very strong
double-digit growth

NEW BOOKINGS

\$17.0B

10% increase in USD and
15% increase in local currency

Outstanding financial performance with significant market share gains and continued successful execution of our growth strategy

TOTAL REVENUES

\$46.2B

⬆️ **increase of 27%**
in local currency
and 24% in USD

GEOGRAPHIC MARKETS Revenues and Growth in Local Currency



North America



Europe



Growth Markets

INDUSTRY GROUPS

Revenues and Growth in Local Currency

Communications,
Media & Technology



Financial Services



Health &
Public Service



Products



Resources



EPS

\$8.11

⬆️ **23% increase**
on an adjusted basis*

*After adjusting Q3 YTD FY21 GAAP EPS of \$6.96 to exclude gains on an investment of \$0.36 per share

RETURNING CASH TO SHAREHOLDERS

Free
cash flow

\$5.2B

Share
repurchases

\$3.5B

Dividends paid

\$1.8B

Cash
dividends

\$2.91 per share

Increase of 10% over the dividend rate in FY21

OPERATING MARGIN

15.4%

⬆️ **10 bps increase**

SERVICES

Revenue Growth in Local Currency

Strategy &
Consulting

Technology

Operations

**very strong
double-digit
growth**

HIGHLIGHTS OF STRATEGIC PRIORITIES

Revenue Growth in Local Currency
(includes overlap)

Cloud

very strong
double-digit growth

Song*

strong double-
digit growth

*formerly Interactive

Industry X

very strong
double-digit growth

Security

very strong
double-digit growth

NEW BOOKINGS

\$53.3B

**20% increase in USD
book-to-bill 1.2**

RETURN METRICS TREND

Q3 FY22

Quarter Ending Return Metrics from August 31, 2020 to May 31, 2022
(Unaudited)

	Twelve Months Ended						
	8/31/20	11/30/20	2/28/21	5/31/21	8/31/21	11/30/21	2/28/22
Return on Invested Capital	31%	30%	30%	31%	31%	32%	33%
Return on Equity	32%	31%	32%	33%	32%	32%	33%
Return on Assets	16%	15%	15%	15%	15%	15%	16%

RECONCILIATION OF RETURN ON INVESTED CAPITAL (ROIC)

Q3 FY22

For the Twelve Months Ended May 31, 2022

(in millions of U.S. dollars)

(Unaudited)

Purpose

ROIC represents Return on Invested Capital and is equal to the tax adjusted operating income divided by total average capital, as outlined below. Accenture believes reporting ROIC provides investors with greater visibility of how effectively Accenture uses the capital invested in its operations. ROIC is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation or as an alternative to net income as an indicator of company performance, or as an alternative to cash flows from operating activities as a measure of liquidity.

	Twelve Months Ended	
	5/31/22 ⁽¹⁾	Comments
Net Income Attributable to Accenture plc	\$6,628	
Noncontrolling interests	106	
Income tax expense	2,135	
Non-operating (income) expense	189	This represents the sum of the following line items on the Consolidated Income Statements: Interest income, Interest expense, and Other income/expense, net.
Operating Income	\$9,058	
Annual Effective Tax Rate	23.6%	The tax rate represents a weighted average of the FY21 full year tax rate of 22.8% and FY22 Q3 YTD tax rate of 23.8%
Tax Adjusted Operating Income	\$6,924	
Divided by Average Capital:		
Capital at May 31, 2022		
Noncontrolling interests	623	
Total Accenture plc shareholders' equity	21,389	
Short-term bank borrowings, Long-term debt	60	
	\$22,072	
Capital at May 31, 2021		
Noncontrolling interests	551	
Total Accenture plc shareholders' equity	19,343	
Short-term bank borrowings, Long-term debt	71	
	\$19,965	
Average Capital	\$21,018	
Return on Invested Capital	33%	

(1) May not total due to rounding

RECONCILIATION OF RETURN ON EQUITY (ROE)
Q3 FY22
For the Twelve Months Ended May 31, 2022
(in millions of U.S. dollars)
(Unaudited)

Purpose

ROE represents Return on Equity and is equal to the tax adjusted income before income taxes divided by average equity plus noncontrolling interests, as outlined below. Accenture believes reporting Return on Equity provides investors with a measure of the level of earnings generated in relation to total shareholders' equity plus noncontrolling interests. ROE is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation or as an alternative to net income as an indicator of company performance, or as an alternative to cash flows from operating activities as a measure of liquidity.

	Twelve Months Ended 5/31/22 ⁽¹⁾	Comments
Net Income Attributable to Accenture plc	\$6,628	
Noncontrolling interests	106	
Income tax expense	2,135	
Income Before Income Taxes	\$8,869	
Annual Effective Tax Rate	23.6%	The tax rate represents a weighted average of the FY21 full year tax rate of 22.8% and FY22 Q3 YTD tax rate of 23.8%
Tax Adjusted Income Before Income Taxes	\$6,780	
<i>Divided by Average Equity and Noncontrolling Interests:</i>		
Noncontrolling interests at May 31, 2022	623	
Total Accenture plc shareholders' equity at May 31, 2022	21,389	
	\$22,012	
Noncontrolling interests at May 31, 2021	551	
Total Accenture plc shareholders' equity at May 31, 2021	19,343	
	\$19,894	
Average Equity and Noncontrolling Interests	\$20,953	
Return on Equity	32%	

(1) May not total due to rounding

RECONCILIATION OF RETURN ON ASSETS (ROA)

Q3 FY22

For the Twelve Months Ended May 31, 2022

(in millions of U.S. dollars)

(Unaudited)

Purpose

ROA represents Return on Assets and is equal to the tax adjusted income before income taxes divided by average assets, as outlined below. Accenture believes reporting Return on Assets provides investors with a measure of the level of earnings generated in relation to total assets. ROA is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation or as an alternative to net income as an indicator of company performance, or as an alternative to cash flows from operating activities as a measure of liquidity.

	Twelve Months Ended 5/31/22 ⁽¹⁾	Comments
Net Income Attributable to Accenture plc	\$6,628	
Noncontrolling interests	106	
Income tax expense	2,135	
Income Before Income Taxes	\$8,869	
Annual Effective Tax Rate	23.6%	The tax rate represents a weighted average of the FY21 full year tax rate of 22.8% and FY22 Q3 YTD tax rate of 23.8%
Tax Adjusted Income Before Income Taxes	\$6,780	
Divided by Average Assets:		
Total Assets at May 31, 2022	46,095	
Total Assets at May 31, 2021	42,125	
Average Assets	\$44,110	
Return on Assets	15%	

(1) May not total due to rounding

SHARES OUTSTANDING AND MARKET CAPITALIZATION

Q3 FY22

As of May 31, 2022

(shares in millions and market capitalization in millions of U.S. dollars)

	As of May 31, 2022	Comments
Accenture plc Class A shares	664.0	From Accenture plc statement of shareholders' equity.
Accenture plc Class A treasury shares	(31.5)	From Accenture plc statement of shareholders' equity.
Accenture Canada Holdings, Inc. shares	0.7	
Total Shares Outstanding at 5/31/2022	633.1	
Share price - as of May 31, 2022 close	\$298.46	
Market Capitalization at 5/31/2022	\$188,964.4	

Note:

(1) May not total due to rounding

NEW BOOKINGS TREND

Q3 FY22

Quarter Ending from November 30, 2020 to May 31, 2022

(in billions of U.S. dollars)

(Unaudited)

Type of Work	FY2021										FY2022					
	Q1	% of Total	Q2	% of Total	Q3	% of Total	Q4	% of Total	Full Year	% of Total	Q1	% of Total	Q2	% of Total	Q3	% of Total
Consulting	\$6.64	51%	\$8.02	50%	\$8.02	52%	\$7.97	53%	\$30.65	52%	\$9.39	56%	\$10.91	56%	\$9.11	54%
Outsourcing	6.29	49%	7.99	50%	7.35	48%	7.05	47%	28.68	48%	7.39	44%	8.67	44%	7.84	46%
Total ⁽¹⁾	\$12.93	100%	\$16.01	100%	\$15.37	100%	\$15.02	100%	\$59.33	100%	\$16.78	100%	\$19.58	100%	\$16.96	100%

Note:

(1) May not total due to rounding

REVENUES TREND

Q3 FY22

Quarter Ending from November 30, 2020 to May 31, 2022

(in millions of U.S. dollars)

(Unaudited)

	FY2021										FY2022					
	Q1	% of Total	Q2	% of Total	Q3	% of Total	Q4	% of Total	Full Year	% of Total	Q1	% of Total	Q2	% of Total	Q3	% of Total
Geographic Markets																
North America	\$5,481	47%	\$5,632	47%	\$6,200	47%	\$6,389	48%	\$23,701	47%	\$6,907	46%	\$7,077	47%	\$7,614	47%
Europe	3,967	34%	4,030	33%	4,452	34%	4,300	32%	16,749	33%	5,100	34%	5,010	33%	5,350	33%
Growth Markets	2,314	20%	2,426	20%	2,612	20%	2,731	20%	10,083	20%	2,958	20%	2,960	20%	3,195	20%
Total ⁽¹⁾	\$11,762	100%	\$12,088	100%	\$13,264	100%	\$13,419	100%	\$50,533	100%	\$14,965	100%	\$15,047	100%	\$16,159	100%
	FY2021										FY2022					
	Q1	% of Total	Q2	% of Total	Q3	% of Total	Q4	% of Total	Full Year	% of Total	Q1	% of Total	Q2	% of Total	Q3	% of Total
Industry Groups																
Comm. Media & Tech	\$2,334	20%	\$2,480	21%	\$2,704	20%	\$2,767	21%	\$10,286	20%	\$3,084	21%	\$3,193	21%	\$3,427	21%
Financial Services	2,346	20%	2,378	20%	2,598	20%	2,611	19%	9,933	20%	2,918	19%	2,872	19%	3,079	19%
Health & Public Service	2,212	19%	2,262	19%	2,520	19%	2,505	19%	9,498	19%	2,730	18%	2,687	18%	2,917	18%
Products	3,206	27%	3,341	28%	3,674	28%	3,733	28%	13,954	28%	4,282	29%	4,329	29%	4,601	28%
Resources	1,664	14%	1,628	13%	1,768	13%	1,802	13%	6,863	14%	1,952	13%	1,966	13%	2,134	13%
Total ⁽¹⁾	\$11,762	100%	\$12,088	100%	\$13,264	100%	\$13,419	100%	\$50,533	100%	\$14,965	100%	\$15,047	100%	\$16,159	100%
	FY2021										FY2022					
	Q1	% of Total	Q2	% of Total	Q3	% of Total	Q4	% of Total	Full Year	% of Total	Q1	% of Total	Q2	% of Total	Q3	% of Total
Type of Work																
Consulting	\$6,333	54%	\$6,439	53%	\$7,260	55%	\$7,305	54%	\$27,338	54%	\$8,392	56%	\$8,322	55%	\$9,032	56%
Outsourcing	5,430	46%	5,649	47%	6,003	45%	6,114	46%	23,196	46%	6,573	44%	6,724	45%	7,126	44%
Total ⁽¹⁾	\$11,762	100%	\$12,088	100%	\$13,264	100%	\$13,419	100%	\$50,533	100%	\$14,965	100%	\$15,047	100%	\$16,159	100%

PEOPLE METRICS

Q3 FY22

Quarter Ending Metrics from August 31, 2020 to May 31, 2022

Represents the total number of Accenture employees at the quarter ended dates below.

	<u>8/31/20</u>	<u>11/30/20</u>	<u>2/28/21</u>	<u>5/31/21</u>	<u>8/31/21</u>	<u>11/30/21</u>	<u>2/28/22</u>	<u>5/31/22</u>
Billable	472,750	481,927	504,001	534,501	588,420	637,256	660,949	671,375
Non-Billable	32,983	32,361	32,652	34,226	35,848	37,069	37,555	39,057
Total Accenture Employees	<u>505,733</u>	<u>514,288</u>	<u>536,653</u>	<u>568,727</u>	<u>624,268</u>	<u>674,325</u>	<u>698,504</u>	<u>710,432</u>
<i>Memo:</i>								
Utilization	90%	93%	94%	93%	92%	92%	92%	91%
Quarterly Voluntary Attrition - Annualized	7%	9%	12%	17%	19%	17%	18%	20%
Annual Voluntary Attrition	12%				14%			

Impact of Investment Gains on Diluted Earnings Per Share

Q3 FY22

Quarter Ending May 31, 2022

(Unaudited)

	FY20	FY21						FY22				Change from FY21			
	Total FY20	Q1	Q2	Q3	YTD	Q4	Total FY21	Q1	Q2	Q3	YTD	Q3		YTD	
As Reported (GAAP)	\$ 7.89	\$2.32	\$2.23	\$2.40	\$6.96	\$2.20	\$ 9.16	\$2.78	\$2.54	\$2.79	\$8.11	\$ 0.39	16%	\$ 1.15	17%
Investment Gains ⁽¹⁾	(0.43)	(0.15)	(0.21)	-	(0.36)	-	(0.36)	-	-	-	-	-		0.36	
Adjusted (Non-GAAP)	\$ 7.46	\$2.17	\$2.03	\$2.40	\$6.60	\$2.20	\$ 8.80	\$2.78	\$2.54	\$2.79	\$8.11	\$ 0.39	16%	\$ 1.51	23%

(1) Adjustment to remove gains related to our investment in Duck Creek Technologies. Amounts may not total due to rounding.