

Q3 FY21 PERFORMANCE

Outstanding revenue growth, new bookings and profitability reflect broad-based momentum and the relevance of our services

TOTAL REVENUES

\$13.3B

increase of 16% in local currency and 21% in USD

GEOGRAPHIC MARKETS Revenues and Growth in Local Currency







INDUSTRY GROUPS

Revenues and Growth in Local Currency

Communications, Media & Technology

19[%] \$2.7_B

Financial Services

16% \$2.6E Health & Public Service

21% \$2.5 **Products**

17% \$3.7i Resources

3[%] \$1.8

EPS

\$2.40

• 26% increase

RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

\$2.2B

Share repurchases

\$835M

Dividends paid

\$559M

Quarterly cash dividend declared in June 2021

\$0.88 per share

Increase of \$0.08 per share or 10% over the quarterly dividend rate in FY20

OPERATING MARGIN

16.0%

40 bps increase

SERVICES

Revenue Growth in Local Currency

Strategy & Consulting	high single-digit growth
Technology	strong double-digit growth
Operations	very strong double-digit growth

HIGHLIGHTS OF STRATEGIC PRIORITIES

Revenue Growth in Local Currency

Cloud	Interactive
very strong double-digit	very strong double-digit
growth	growth
Industry X very strong double-digit	Security very strong double-digit

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NEW BOOKINGS

\$15.4 B

39% increase in USD

growth



Q3 YTD FY21 PERFORMANCE

Very strong results, reflecting the diversity of our business and investments at scale to extend our market leadership

TOTAL REVENUES

\$37.1B

increase of 8% in local currency and 11% in USD

GEOGRAPHIC MARKETS Revenues and Growth in Local Currency







INDUSTRY GROUPS

Revenues and Growth in Local Currency

Communications, Media & Technology

> 10% \$7.5E

Financial Services

10% \$7.3E Health & Public Service

16% \$7.0E **Products**

5% \$10.26

Resources

-3° \$5.1

EPS (GAAP)

\$6.96

• 18 % increase

EPS (Adjusted)

\$6.60

• 15% increase

excluding gains on an investment of \$0.36 in Q3 YTD FY21 and \$0.15 Q3 YTD FY20

RETURNING CASH TO SHAREHOLDERS

Very strong free cash flow

\$6.2B

Share repurchases

\$2.8B

Dividends paid

\$1.7B

very strong double-digit

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Cash dividends

\$2.64 per share

Increase of 10% over the dividend rate in FY20

OPERATING MARGIN

15.3%

• 50 bps increase

SERVICES

Revenue Growth in Local Currency

Strategy & Consulting	mid single-digit decline
Technology	double-digit growth
Operations	strong double-digit growth

HIGHLIGHTS OF STRATEGIC PRIORITIES

Revenue Growth in Local Currency (includes overlap)

Industry X	Security
Cloud very strong double-digit growth	Interactive double-digit growth

NEW BOOKINGS

\$44.3B

25% increase in USD

very strong double-digit

growth