

Q3 FY20 PERFORMANCE

Results in line with expectations, reflecting the relevance of our services and resilience of our business

TOTAL REVENUES

\$11.0B

increase of 1.3% in local currency and -1% in USD

GEOGRAPHIC MARKETS Revenues and Growth in Local Currency







INDUSTRY GROUPS

Revenues and Growth in Local Currency

Communications, Media & Technology

0% **\$2.2**B

Financial Services

O% \$2.1E

Health & Public Service

12[%] \$2.0

Products

-1% \$3.0E Resources

-3° \$1.6

EPS

\$1.90

2% decrease

OPERATING MARGIN

15.6%

• 10 bps increase

RETURNING CASH TO SHAREHOLDERS

Very strong free cash flow

\$2.6 B

Cash balance

\$6.4B

Increase of \$1.0B from the end of Q2

Share repurchases

\$627M

Dividends paid

\$509M

Quarterly cash dividend declared in June 2020

\$0.80 per share

Increase of \$0.07 per share or 10% over the equivalent quarterly rate of FY19 semi-annual dividends

SERVICES

Revenue Growth in Local Currency

Strategy & Consulting	mid single-digit decline
Technology	mid single-digit growth
Operations	low single-digit growth

"THE NEW"- DIGITAL, CLOUD, SECURITY SERVICES

Approximately

70%

of revenues high single-digit growth

NEW BOOKINGS

\$11.0B

6% increase in local currency



Q3 YTD FY20 PERFORMANCE

Strong financial results driving superior shareholder value

TOTAL REVENUES

\$33.5B

 increase of 6% in local currency
and 4% in USD

GEOGRAPHIC MARKETS Revenues and Growth in Local Currency







INDUSTRY GROUPS

Revenues and Growth in Local Currency

Communications, Media & Technology

4% \$6.7B **Financial Services**



Health & Public Service

13% \$5.91 **Products**

7% \$9.46

Resources

3% \$5.11

EPS

\$5.90°5

• 5% increase

OPERATING MARGIN

14.8%

• 10 bps increase

RETURNING CASH TO SHAREHOLDERS

Very strong free cash flow

\$4.6B

Cash balance

\$6.4B

Increase of \$300M from the end of FY19

Share repurchases

\$2.3B

Dividends paid

\$1.5B

Cash Dividends

\$2.40 per share

Increase of 10% over the equivalent rate of FY19 semi-annual dividends

SERVICES

Revenue Growth in Local Currency

Strategy & Consulting	low single-digit growth
Technology	high single-digit growth
Operations	high single-digit growth

"THE NEW"-DIGITAL, CLOUD, SECURITY SERVICES

More than

65%

of revenues double-digit growth

NEW BOOKINGS

\$35.6B

11% increase in local currency