

Q1 FY20 PERFORMANCE

Strong results, reflecting broad-based growth ahead of the market and the continued successful execution of our growth strategy

TOTAL REVENUES

\$11.4B

o increase of 9% in local currency and 7% in USD

GEOGRAPHIC REGIONS

Revenues and Growth in Local Currency

North America

9% \$5.3B Europe

7% \$3.8E

Growth Markets

13% \$2.38

OPERATING GROUPS

Revenues and Growth in Local Currency

Communications, Media & Technology



Financial Services



Health & Public Service



Products



Resources



EPS

\$2.09

• 7% increase

• 20 bps increase

RETURNING CASH TO SHAREHOLDERS

Strong free cash flow

\$692M

Share repurchases

\$729M

Dividends paid

\$508M

Quarterly cash dividend declared in December 2019

\$0.80 per share

Increase of \$0.07 per share or 10% over the equivalent quarterly rate of FY19 semi-annual dividends

BUSINESS DIMENSIONS

OPERATING MARGIN

Revenue Growth in Local Currency

Strategy/ Consulting	high single-digit growth
Technology Services	high single-digit growth
Operations	double-digit growth

"THE NEW"-DIGITAL, CLOUD, SECURITY SERVICES

Approximately **65**%

of revenues strong double-digit growth

NEW BOOKINGS

\$10.3B

more than 65% in "the New"